



Associate Director New Product Planning

Company overview

NextCure is a growing clinical-stage biopharmaceutical company located in Beltsville focused on discovering and developing first-in-class immunomedicines for the treatment of cancer and other diseases. NextCure is committed to professional development in the context of learning, managing, and developing its employees. We create a unique environment for our employees, providing exposure to various facets of our operations cultivating career growth and development. We are excited about the ongoing work at NextCure and invite you to come join us in the culture and build your career in an environment that nurtures professional growth and development.

Role Summary

We are seeking a highly motivated person responsible for assessment of our clinical stage assets and internal portfolio creating the commercial vision and global strategy for both pre-clinical and clinical therapeutics. The candidate will join a rapidly growing company focused on product development with the opportunity to directly impact NextCure's long-term success. While working in a matrix organization, the successful candidate will thrive and adapt to a fast-paced environment, with a passion for developing novel therapies.

Responsibilities

- Collaborate with internal cross-functional teams to establish Target Product Profiles and determine early product positioning and strategic fit globally.
- Conduct primary and secondary market research to understand disease epidemiology, market environment, patient segmentation, patient journey, key competitors' strategy and activities, and customers' needs.
- Partner with Research and Development colleagues to shape the disease areas to pursue for each program.
- Work effectively across the company to ensure appropriate alignment with all key portfolio initiatives and priorities.
- Presents detailed analysis and insights in a manner that is easily interpreted and aids strategic and tactical decision making.
- Evaluate business development opportunities, with revenue forecast and NPV analysis, to identify value drivers and provide evidence-based rationales for decisions.

Required education and experience

- Bachelor's degree in related field; MBA, PharmD, or PhD in biological or chemical sciences preferred.
- 5+ years of experience in the pharmaceutical or biotech industry, with experience in new product planning, commercial, or strategic roles.
- Oncology disease area knowledge/experience required. Experience with biologics preferred.



Qualifications

- Strong knowledge of the drug development and clinical trial process, including the Product Development and Commercialization Process.
- Excellent communication skills and strong analytical skills required to understand scientific and financial data, recognize key business issues, and prepare high-level presentations for senior executive staff review.
- Proficient in primary/secondary market research
- Ability to work on multiple projects simultaneously and effectively prioritize work with a sense of urgency.
- Ability to work in a rapidly changing environment.
- Proven track record of success showing strong strategic thinking, problem-solving and decision-making capabilities.
- Excellent learning capability and aspiration for excellence.
- Proven ability to collaborate, operate and influence cross-functionally and cross-culturally.

NextCure is an Equal Opportunity Employer and offers a competitive salary and benefits package in a scientifically engaged teamwork environment.

Qualified candidates should email their resume to info@nextcure.com.